



Corporate Overview

May 2022



Safe Harbor Statement

This presentation contains “forward-looking statements,” which are statements related to events, results, activities or developments that SI-BONE expects, believes or anticipates will or may occur in the future. Forward-looking often contain words such as “intends,” “estimates,” “anticipates,” “hopes,” “projects,” “plans,” “expects,” “seek,” “believes,” “see,” “should,” “will,” “would,” “target,” and similar expressions and the negative versions thereof. Such statements are based on SI-BONE’s experience and perception of current conditions, trends, expected future developments and other factors it believes are appropriate under the circumstances, and speak only as of the date made. Forward-looking statements are inherently uncertain and actual results may differ materially from assumptions, estimates or expectations reflected or contained in the forward-looking statements as a result of various factors. For details on the uncertainties that may cause our actual results to be materially different than those expressed in our forward-looking statements, please review our most recent Annual Report on Form 10-K and Quarterly Report on Form 10-Q, especially the information contained in the section captioned “Risk Factors”. We undertake no obligation to publicly update or revise any forward-looking statements to reflect new information or future events or otherwise unless required by law.

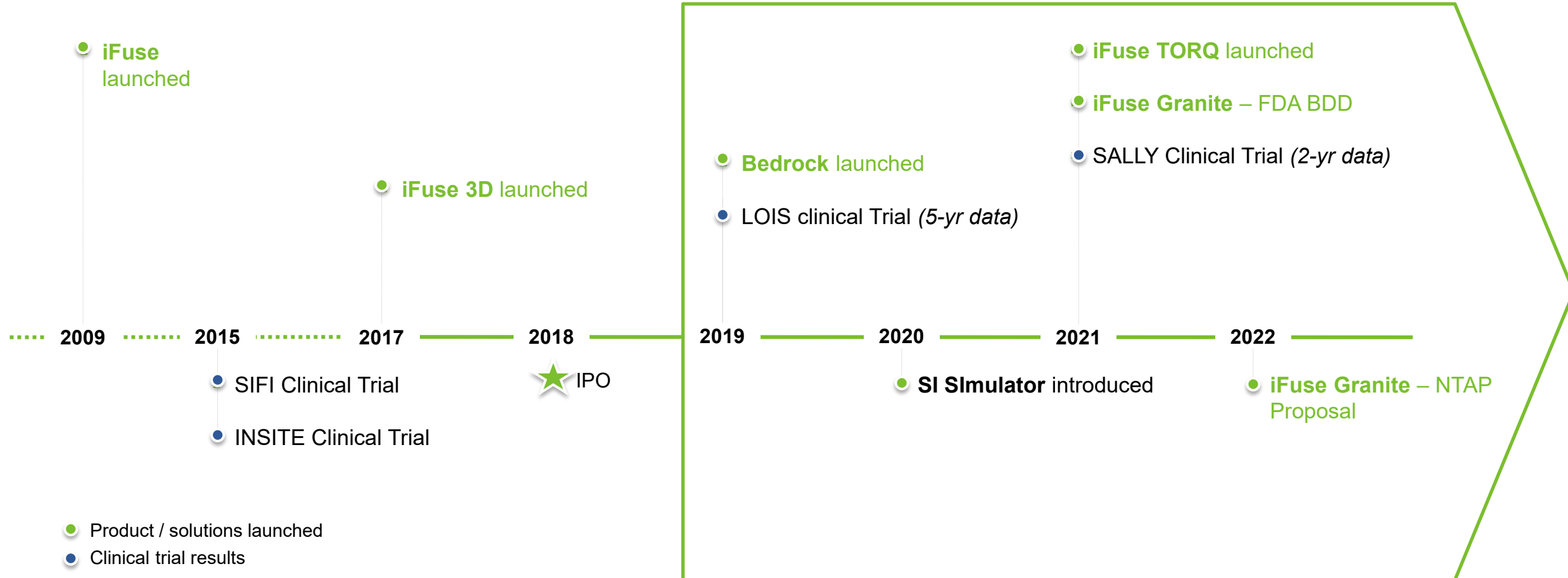


Transforming & Leading the Sacropelvic Space

Large Market	Market Leadership	Competitive Advantage	Clinical and Educational Focus
\$2.5 billion annual U.S. opportunity	Pioneering sacropelvic surgical solutions	5-year clinical data	SI-BONE Simulator™ advanced training technology
279K potential U.S. procedures per year	>65,000 procedures worldwide using iFuse Technology®	Universal U.S. payor coverage	~175 academic programs with training events
Less than 10% market penetration	Majority estimated U.S. market share iFuse ¹	150+ dedicated field reps Sacropelvic product portfolio & pipeline	~950 trained fellows and residents



Setup to Deliver Strong and Sustainable Long-term Growth



Near **Universal coverage** in the U.S. for MIS SIJF



iFuse Bedrock Granite: Breakthrough Device with NTAP

Large, Adjacent Market

~\$250 million Adult Spinal Deformity market opportunity¹

Breakthrough Device Technology

Granted Breakthrough Device Designation by the FDA (Nov 2021)

- Sacroiliac fusion
- Sacropelvic fixation
- Foundational element for segmental spinal fusion

New Technology Add-On Payment

Proposed NTAP by CMS

- Up to ~\$9,800
- Finalized in August²
- Effective October 1²

1. Based on internal estimates.

2. Assuming FDA clearance by July 1

Note: iFuse Bedrock Granite™ is currently under FDA review and pending its 510(k) clearance is not available for promotion or sale.



First Quarter of 2022 Performance Summary

\$22.4M

WORLDWIDE
REVENUE

~87%

GROSS
MARGIN

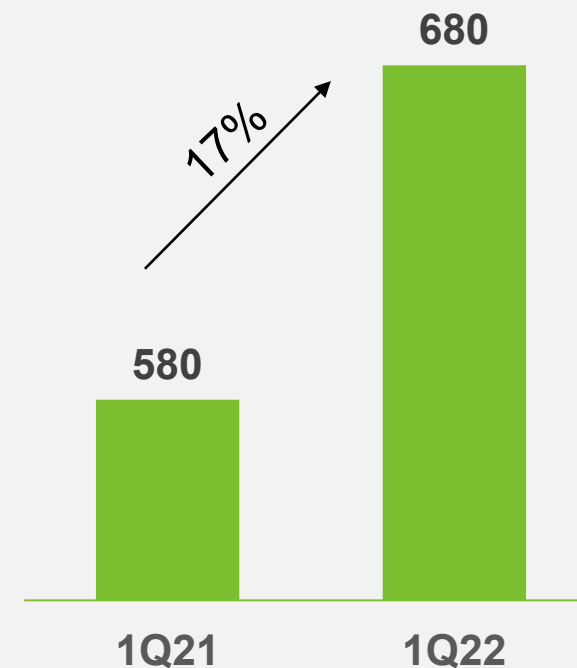
~16%

R&D
INVESTMENT

154

DEDICATED
SALES FORCE

ACTIVE SURGEON BASE



Note: As of quarter ended March 31, 2022.



Pioneering sacropelvic surgical solutions

>65,000
Procedures

>2,700
Surgeons

>300M
U.S. Covered Lives

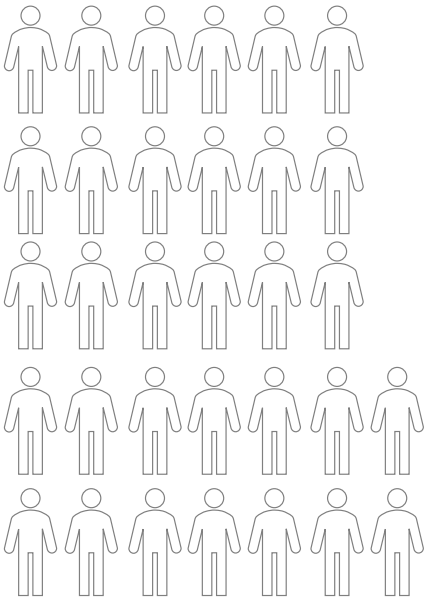
Major Joints Market



30M+ in the U.S. Suffer From Lower Back Pain

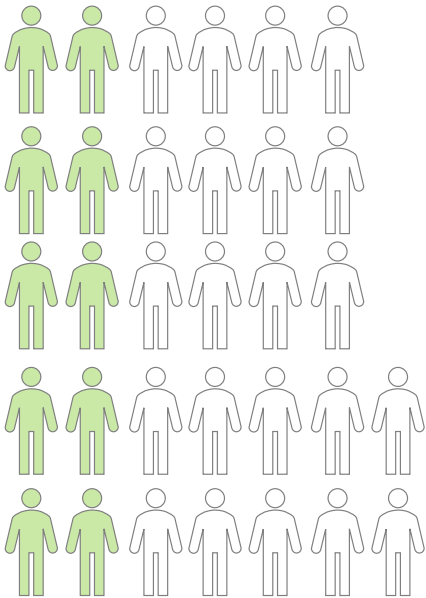
4.7M

SI joint pain sufferers



1.4M

Eligible for surgery



1 out of 3 SI joint pain patients
is eligible for surgery

5 years in pain



\$2.5B


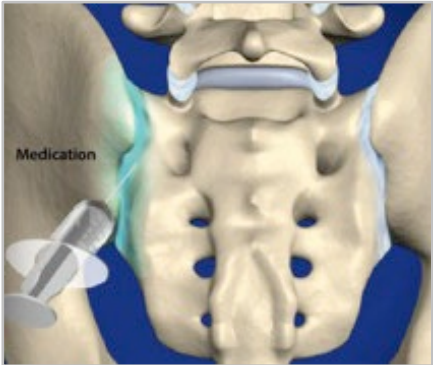

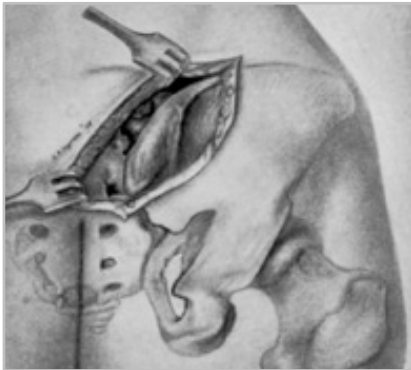
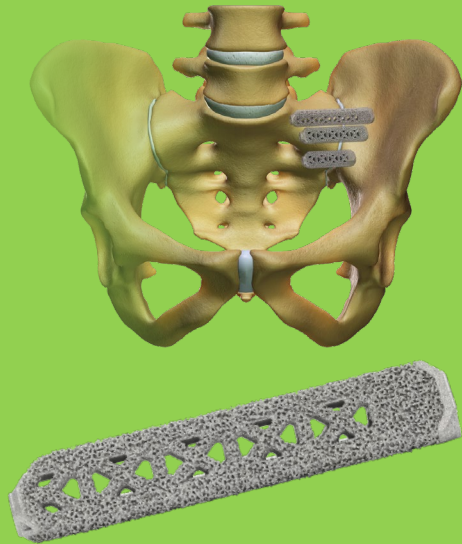
Annual U.S. SI-joint
fusion market
opportunity

1.2M therapeutic injections per year

Each symbol represents 150K people
Sources: Jensen M, Brant-Zawadzki M, Obuchowski N, et al. Magnetic Resonance Imaging of the Lumbar Spine in People Without Back Pain. *N Engl J Med.* 1994;331:69-116.; Bernard 1987, Schwarzer 1995, Maigne 1996, Irwin 2007, Sembrano 2009.; INSITE RCT data: 5 years in pain and 31% of patients screened were eligible for surgery.



A Major Gap in Sacroiliac Joint Therapy

NON-SURGICAL MANAGEMENT			SURGERY	
MEDICATIONS, PHYSICAL THERAPY	THERAPEUTIC INJECTIONS	RADIO-FREQUENCY ABLATION	OPEN SI JOINT FUSION	MIS SI JOINT FUSION
				



Diagnostic Algorithm Acceptance and Adoption

Accuracy equals or exceeds other lumbar spine diagnoses

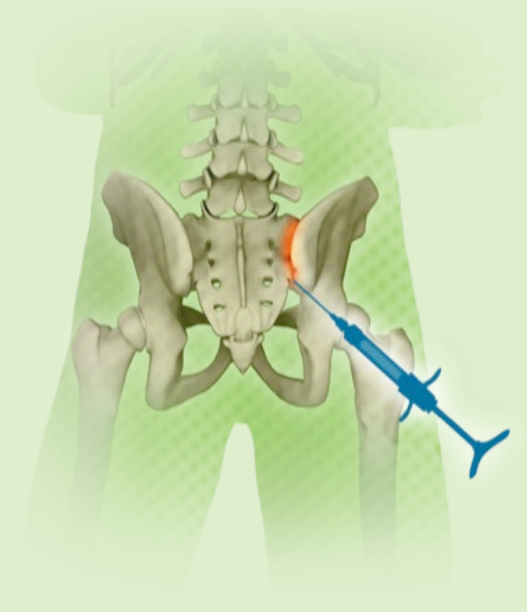
PATIENT HISTORY



PROVOCATIVE TESTS



LOCAL ANESTHETIC INJECTION



MEDICARE
(MACs)

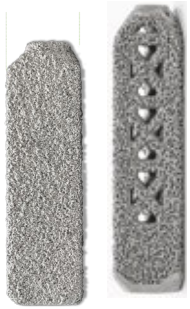


PRIVATE
PAYORS



Comprehensive Sacropelvic Surgical Solution

Platform Technologies



iFuse and
iFuse-3D™



iFuse-TORQ™

Enabling Technologies



iFuse
Navigation



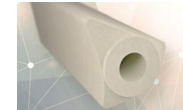
iFuse
Decorticator



iFuse
Neuromonitoring



iFuse
Robotics

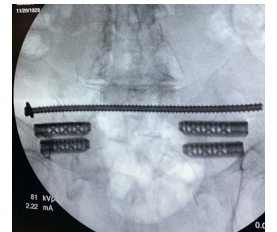


iFuse
Bone®

Adjacent Markets



Adult
Deformity

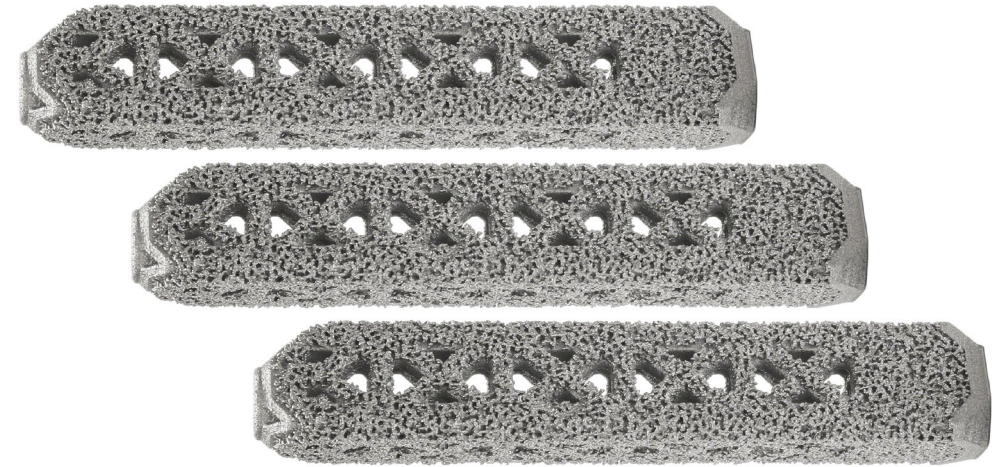


Ortho
Trauma



Clinically Proven Minimally Invasive Solution

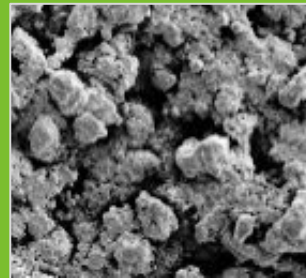
- Proven triangular design and procedure
- Porous, 3D-printed titanium implant
- Bony on-growth, in-growth, through-growth*



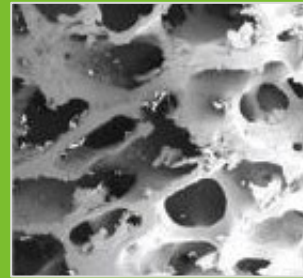
REPRESENTATIVE
COMPETITOR



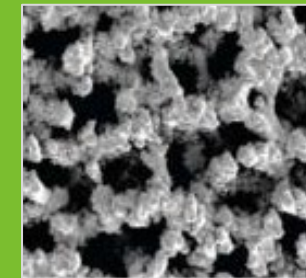
TPS-COATED
iFUSE



CANCELLOUS
BONE





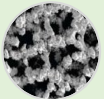
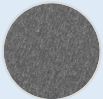
3D-PRINTED
iFUSE-3D



3 MONTH
SHEEP STUDY*



Proprietary, Differentiated Technology

	<div>iFuse</div> 	<div>SI Screws</div> 
Rotation	<ul style="list-style-type: none"> ▲ 6x resistance (vs. 12mm Rialto screw)¹ 	<ul style="list-style-type: none"> ■ 1x resistance
Strength	<ul style="list-style-type: none"> ▲ 3x strength (vs. stand 8.0mm cannulated screw)² 	<ul style="list-style-type: none"> ■ 1x strength
Safety	<ul style="list-style-type: none"> ▲ Low complication rate³ 	<ul style="list-style-type: none"> ■ No known aggregate published data
Revision	<ul style="list-style-type: none"> ▲ 3.5% (4-year)⁴ 	<ul style="list-style-type: none"> ■ 1 pub (6.1% @ 1 year)⁶ No known other published data
Clinical Evidence	<ul style="list-style-type: none"> ▲ 100+ publications (2 RCTs)⁵ 	<ul style="list-style-type: none"> ■ 23 publications (no RCTs)⁷
Surface	<ul style="list-style-type: none"> ▲ Porous  	<ul style="list-style-type: none"> ■ Mostly smooth (some products have rough/etched portions) 

1. SI-BONE Technical Study 300610-TS. Torsional Rigidity of the iFuse Implant Compared with a SI Joint Screw in a Sawbones Model.

2. SI-BONE Report. Strength of materials of the SI-BONE iFuse Implant vs. 8.0 mm Cannulated Screw. Mauldin RG. December 2009.

3. SI-BONE Corporate Records. Complaining Handling & Post-market Surveillance. October 2021.

4. Cher DJ, et al. *Med Devices (Auckl)*. 2015;8:485-92. DOI: 10.2147/MDER.S94885.

5. www.si-bone.com/results

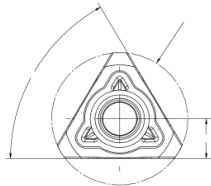
6. Claus CF, et al. *World Neurosurg*. 2020 Jan;133:e745-e750. (Rialto 6.1% vs. iFuse 2.4%)

7. Medtronic (5), Globus (3), Surgalign / RTI / Zyga (9), PainTeq (3), other (3) [as December 31, 2021]

Intellectual Property Overview

- 61 issued patents: U.S. (46), OUS (15)
- 44 pending patents: U.S. (35), OUS (9)
- iFuse patents cover until November 2024
- iFuse-3D™ patents cover until September 2035

SHAPE



Joint ... fused ... **a rectilinear bone fusion implant** ... across the joint

APPROACH

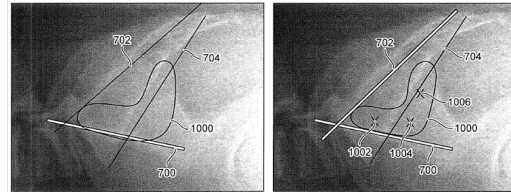
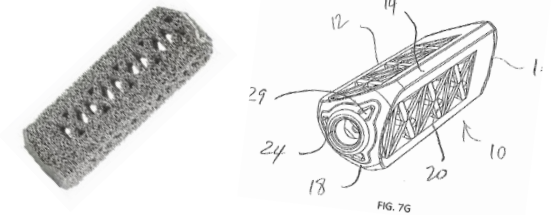


FIG. 10A

FIG. 10B

Lateral insertion path through the ilium and into the sacrum. A posterolateral insertion path angling through the SI joint.

3-D TECHNOLOGY



Fenestration is offset from both the distal end and the proximal end. One repeating internal portion comprising a plurality of apex struts.



Robust Clinical Evidence

- **100+ peer-reviewed** published papers
- **5-year** long-term, prospective data
- **Two Level 1** randomized studies

www.si-bone.com/results



Patient Experience

VAS Pain Reduction¹

Clinically meaningful threshold at 20 pts

54
POINTS

ODI Disability Improvement¹

Clinically meaningful threshold at 15 pts

26
POINTS

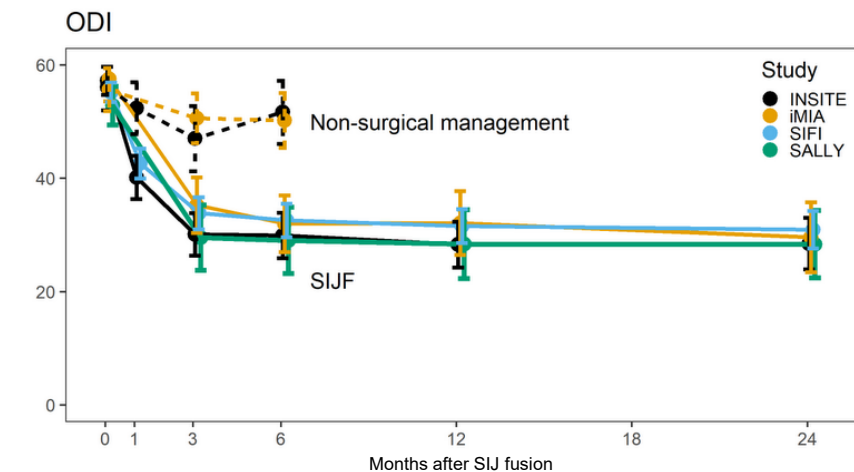
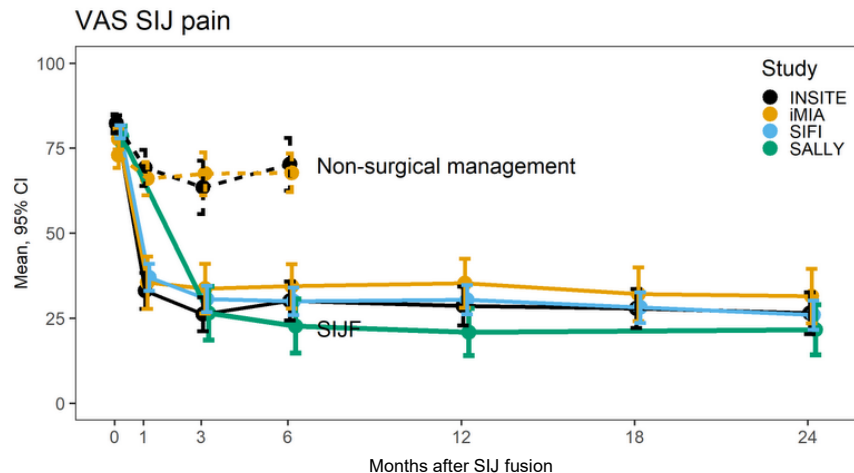
Patient satisfaction¹

95%



SALLY Prospective Clinical Trial: iFuse-3D 2-year Outcomes¹

Rapid, marked and durable improvements in pain, patient function and quality of life



VAS Pain Reduction

57-point improvement (MCID 20 points)

ODI Disability Improvement

25-point improvement (MCID 15 points)

Decreased Opioid Use

59% at baseline vs. **18%** at follow-up

Patient Satisfaction

91% satisfied / very satisfied at follow-up

All Trial Goals Met

Equivalence to iFuse²

✓ **Demonstrated**

Objective Functional Improvement³

✓ **Important improvement**

Accelerated SI Joint Fusion⁴

✓ **100% bone integration and 77% bone bridging at 12 months**

1. Patel V, et al. Prospective Trial of Sacroiliac Joint Fusion Using 3D-Printed Triangular Titanium Implants: 24-Month Follow-Up. *Med Devices (Auckl)*. 2021;14:211-16. (Published June 29, 2021). [51 subjects enrolled and treated between October 2017 and January 2019. 24-month follow-up was obtained in 43 (84%)]

2. Similar results to RCTs (INSITE and iMIA) and Prospective trial SIFI.

3. Three tests (active straight leg raise, 5x sit-to-stand, transitional timed up-and-go)

4. CT at 6 and 12 months [Patel V, et al. *Med Devices (Auckl)*. 2022;13:173-82.]



iFuse-TORQ: Cutting-Edge Pelvic Fixation & Fusion

Large, Adjacent Market

\$350 million Pelvic Trauma opportunity

\$40 million revenue synergy opportunity

Differentiated Technology

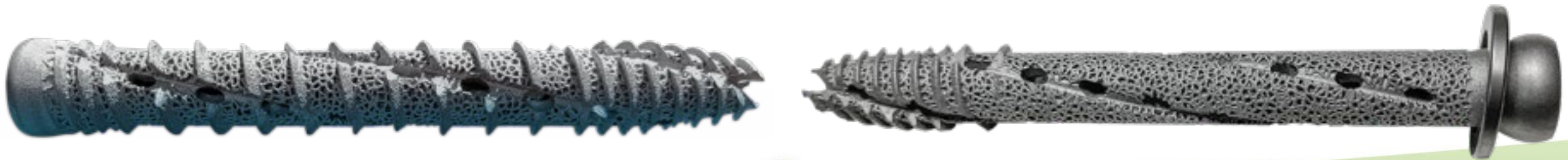
FuSlon 3D™ Surface mimics cancellous bone

IntelliHarvest™ Technology self harvests host bone

Competitive Advantages

TORQLock™ Threads¹
10x rotational resistance on insertion vs. trauma screws

Compression Lag Implant and washer



1. Internal clinical reports. Data on file.



SI-BONE **SI**imulator Surgeon Training System

- 24 Simulators deployed in the U.S. and E.U
- Driving surgeon engagement and active surgeon growth



- ✓ On-demand, anytime, anywhere
- ✓ No surgeon travel
- ✓ Radiation-free virtual CTs
- ✓ Eliminate cadaver costs
- ✓ All three procedures and morphologies



Executive Leadership



Laura Francis
Chief Executive Officer



Tony Recupero
President,
Commercial Operations



Anshul Maheshwari
Chief Financial Officer

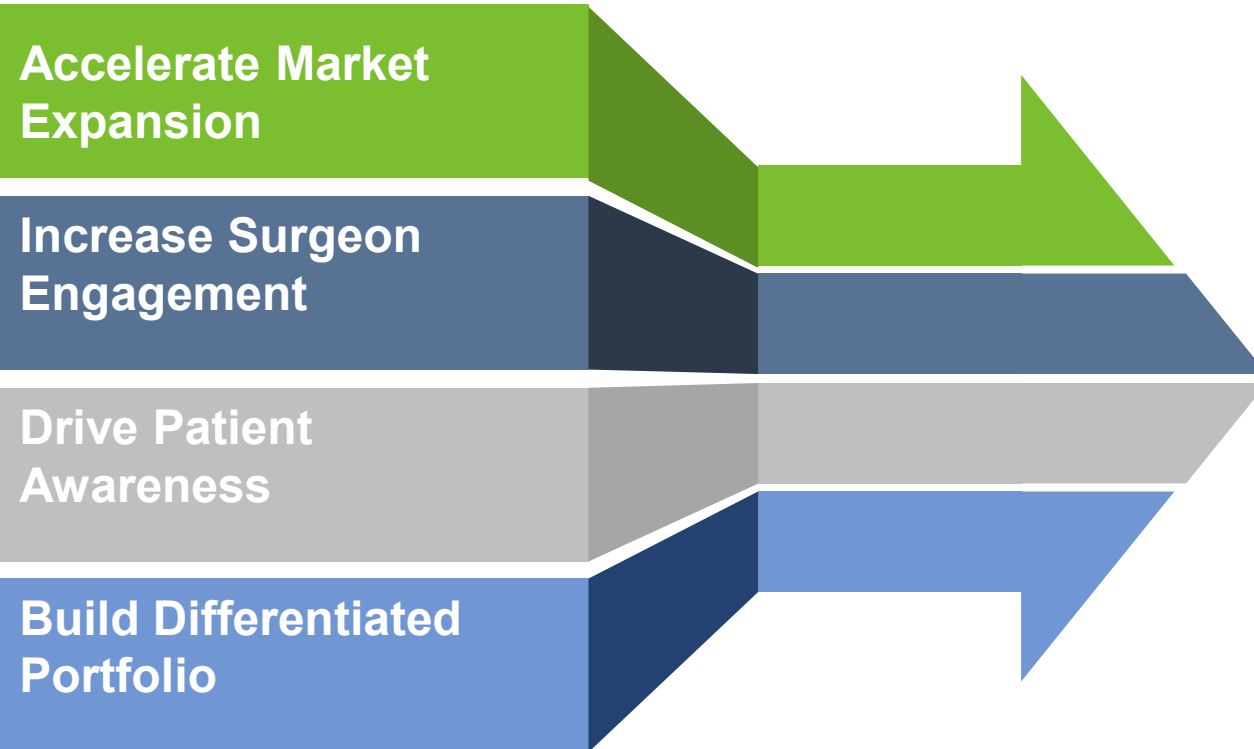


Jeffrey Dunn
Executive Chairman



Long-Term Growth Drivers

Continuing strong momentum in 2022



Accelerate Market Expansion

Grow sales force to **~170 individuals**

~55% / 45% Territory Manager / Clinical Support Specialist mix

Increase Surgeon Engagement

Leverage Simulator to engage new and inactive surgeons

~15% growth in active surgeon base by the end of Q422

Drive Patient Awareness

Digital marketing investment to educate and empower patients

Build Differentiated Portfolio

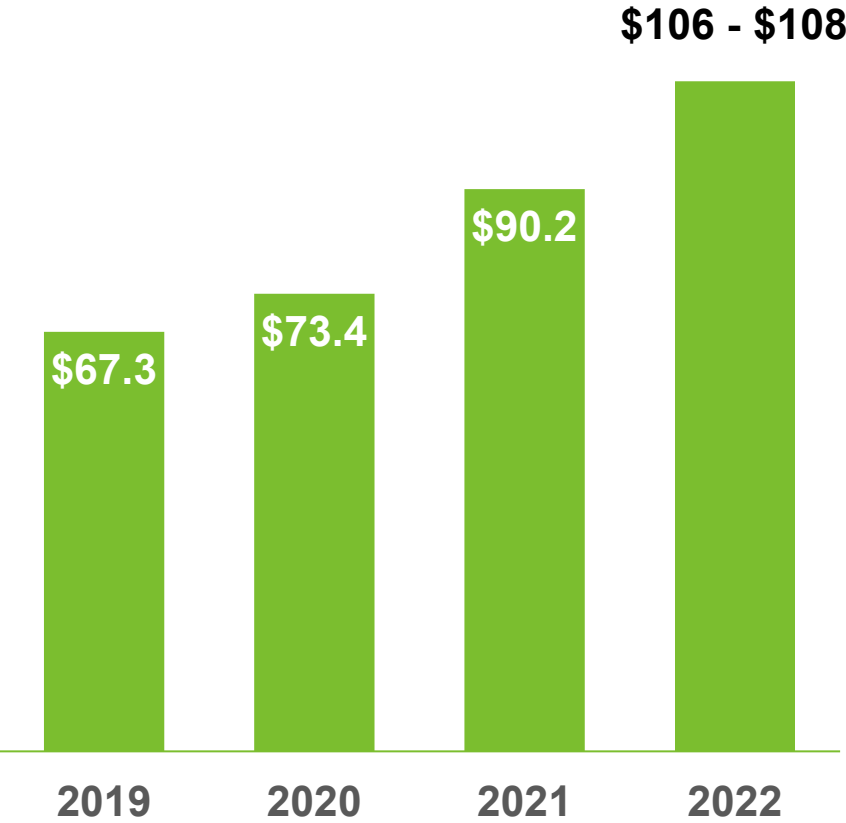
Expand into **Pelvic Trauma with TORQ**

Launch **second-generation** product for Adult Deformity



2022 Guidance

WW Revenue



	Actual FY21	Guidance FY22
Revenue	\$90.2 million	\$106 - \$108 million
Revenue growth (y/y)	23%	18% - 20% (implied)
Gross Margin Rate	88%	Mid 80% range



Investment Highlights

ROBUST DATA

>100 PUBLISHED
PAPERS

2 RANDOMIZED
TRIALS

REIMBURSEMENT ADVANTAGE

>300M
COVERED LIVES

ATTRACTIVE FINANCIAL PROFILE

~87%
1Q22 GROSS MARGIN

MARKET EXPANSION

\$2.5B
TOTAL ADDRESSABLE
MARKET

~\$130M IN CASH AND EQUIVALENTS AT MARCH 31, 2022



Disclosure

The iFuse Implant System® is intended for sacroiliac fusion for the following conditions:

- Sacroiliac joint dysfunction that is a direct result of sacroiliac joint disruption and degenerative sacroiliitis. This includes conditions whose symptoms began during pregnancy or in the peripartum period and have persisted postpartum for more than 6 months.
- To augment immobilization and stabilization of the sacroiliac joint in skeletally mature patients undergoing sacropelvic fixation as part of a lumbar or thoracolumbar fusion.
- Acute, non-acute, and non-traumatic fractures involving the sacroiliac joint.

The iFuse-TORQ® Implant System is indicated for:

- Fusion of the sacroiliac joint for sacroiliac joint dysfunction including sacroiliac joint disruption and degenerative sacroiliitis,
- Fracture fixation of small and large bones of the pelvis.

There are potential risks associated with the iFuse Implant System and iFuse-TORQ Implant System. Such treatment may not be appropriate for all patients and all patients may not benefit. For more information on risks, please see www.si-bone.com/risks

One or more of the individuals named herein may be past or present SI-BONE employees, consultants, investors, clinical trial investigators, or grant recipients. Research described herein may have been supported in whole or in part by SI-BONE.

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Procedures

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U.S. Covered Lives